

# Manufacturer's Qualification Statement



**P.O. Box 38217  
Houston, Texas 77238  
281/445-8555 Fax: 281/445-8111  
[www.mbc.com](http://www.mbc.com)**

Effective January 7, 2008

## History

Incorporated in Texas on March 8, 1976, MBCI opened its first sales office and plant, located in Houston, Texas, in July 1976. The company expanded over the years and currently operates 15 manufacturing plants. MBCI offers more roof, wall, fascia and soffit systems than anyone in the industry. Included in the wide range of products are six separate standing seam roof systems including a curved metal roof system. Metal offers many Green advantages to the building owner. Couple these Green advantages with a large choice of Cool Roofing Colors, the building owner can reap many potential energy savings throughout the life of the building.

MBCI is part of NCI Building Systems, Inc., which is listed on the New York Stock Exchange, with the stock symbol of NCS. NCI is the largest integrated manufacturer and marketer of metal coil coating, metal components and engineered building systems in the country. NCI has approximately \$1.7 billion in annual revenue, over 5500 employees and operates 55 manufacturing and sales offices in the U.S., Mexico and Canada.

MBCI Plant locations and opening dates include:

**Houston, TX – July, 1976 • Lubbock, TX – June, 1978**  
**Oklahoma City, OK – January, 1981 • San Antonio, TX – January, 1983**  
**Dallas, TX – June, 1984 • Atlanta, GA – September, 1984**  
**Richmond, VA – June, 1987 • Indianapolis, IN – September, 1988**  
**Omaha, NE - October, 1993 • Memphis, TN – January, 1994**  
**Rome, NY – March 1996 • Adel, GA – April, 1996**  
**Salt Lake City, UT – April, 1996 • Phoenix - October, 1997**  
**Atwater, CA – May, 1998**

## Senior Executives

Wayne Dickinson – President and CEO: Assumed current position in January 2007. He joined MBCI in 1980 and has served as Sales Manager at three plant locations before being named Executive Vice President/Sales in 1991. He has been in the industry since 1975.

Malcolm Frazier – Vice President/Sales: Joined the company in 1986 and has held various sales and manufacturing positions including Sales Coordinator, Project Manager, Regional Manager, Sales Manager, Plant Manager, General Manager/Manufacturing and in December 2005, he was named Vice President/Manufacturing. He assumed his current position in January 2007.

Phillip Wilkerson – Vice President/Manufacturing: Joined the company in 1996 and has held various manufacturing positions including Industrial Engineer, General Manager/Manufacturing, General Manger Corporate Purchasing and Vice President & General Manger of a division coating operation. He assumed his present responsibilities in January 2007.

## Senior Management

Ken Buchinger – Vice President, Corporate Warranties & Certifications: Joined the company in 1988. Responsibilities include Erector Certification Program, Weathertightness Warranty Program, product testing,

## Senior Management Cont'd

improvement and development. Named a Vice President in 2005 and previously was a General Manager since 1998.

Lynn Widrick – Vice President/Corporate Equipment & Maintenance: Joined MBCI in 1984. Previously he spent 10 years with a major equipment supplier of MBCI and was involved in the design and manufacture of capital goods for the components industry. He is responsible for all manufacturing equipment and plant maintenance. Named a General Manager in 1987.

Scott McHugh – General Manager/USA: Has been a Project Manager, Plant Manager, Regional Manager and Sales Manager since he joined MBCI in 1990. He has been in the industry since 1984. Named a General Manager/Sales in 1995 and promoted to his current position November 2007.

Scott Seideman - General Manager/Sales: Earned a BA degree in 1980 from the University of Texas at San Antonio. Joined MBCI in 1983 and has served as a Sales Coordinator, Regional Manager and Sales Manager before being appointed a General Manager in 1999.

Bruce Green – General Manager/Sales: Joined the company in 1989 and has served as Sales Coordinator, Regional Manager and Sales Manager before his promotion to General Manger/Sales in July 2006.

Robert Engler – General Manager/Sales: Has been a Regional Manager and Sales Manager since joining the company in 1982. Named General Manager/Sales in November 2007.

Ryan Graff – General Manager/Sales: Joined one of our coil coaters in 1997 and transferred to MBCI in 1999 where he progressed as a Sales Coordinator, Regional Manger, Project Manager and Sales Manger until his current position in November 2007.

Phil Schnur – General Manager/Manufacturing: Joined MBCI in 1991 as a Plant Manager and has been in the industry since 1976. In addition to his manufacturing background, he served two years on the Oracle Support Team. Named General Manager in 2001.

Joey Chandler – General Manager/Manufacturing: Joined the company in June 2000 and has held various manufacturing positions including Plant Manager. Named a General Manager in March 2006.

Eddie Kopech - General Manager/Manufacturing: Joined the company in 1988 and has held various manufacturing positions including Plant Manager. Prior to being named a General Manager in 2004, he directed the AISC certification program for the component plants.

Joe Hanson – General Manger/Manufacturing: Has been in the industry since 1980 and joined MBCI in 1997 as Plant Manager. Promoted to his current position in 2005.

## Operations

Although MBCI began manufacturing basic metal roofing, siding and light-gauge framing, it has grown far beyond what its name implies. MBCI has 16 sales and manufacturing facilities selling and delivering a wide range of metal products direct to many facets of the contracting community.

## Operations Cont'd

MBCI built "service after the sale" by initiating three-day delivery for custom manufactured products, a service then, in 1976, unheard of except at local lumberyards. Totally self-supporting with in-house design capabilities for manufacturing equipment as well as product development, MBCI has maintained a leading position in the metal construction industry. In fact, MBCI is the only manufacturer that operates its own independently owned U.L. approved test chamber.

Throughout the nation, MBCI manufactures preformed metal roofing, siding and light gauge framing for the commercial, industrial, architectural, residential and agricultural markets. The company manufactures 90 percent of what it sells and provides support for both the conventional and engineered building construction industries. Vertical integration into the processing and coating segment of the industry has enabled MBCI to maintain quality painted material. The parent company owns two hot roll coil processing plants and three plants that paint light gauge coils.

The metal we use to manufacture our metal panels is comprised of 25-35 percent recyclable steel. In addition, our metal panels are 100 percent recyclable making metal a very viable and attractive choice for today's environmentally conscious building owners. If you are trying to make your project LEED compliant, our metal panels and one of our Cool Roof Colors will add points to your project.

MBCI has been uncompromising in its efforts to manufacture and deliver quality products. An example of this is its commitment to convert all base metals from galvanized coated steel to the superior Galvalume<sup>®</sup> coated steel products. According to several steel manufacturers, MBCI has grown since this change to be the world's largest consumer of Galvalume<sup>®</sup> coated steel products. From concept to completion, MBCI dedicates its staff and facilities to quality products and service utilizing industry-leading roll forming equipment, which provides custom quality products without custom costs.

Roofing and siding products consist of 84 distinct panel profiles in any combination of several gauges of steel or aluminum, three (3) paint finishes in smooth or embossed surface textures. Standard light gauge framing products consist of 39 different structural shapes in 18, 16, 14, 13, and 12 gauge steel. All are available in galvanized and R/O primed hot roll steel. Thousands of trims, flashings and accessories are manufactured in gauges compatible with roofing, siding and framing.

## Major Project References

<u>Name of Project</u>	<u>Type of Work</u>	<u>Size</u>
Pocatello Regional Airport Fire Station Pocatello, ID	Roofing – Ultra-Dek <sup>®</sup>	6,500 sq.ft.
Kansas Coliseum Pavilion I Wichita, KS	Roofing – Double-Lok <sup>®</sup>	133,512 sq.ft.
Reactor Building 105D Richland, WA	Roofing – BattenLok <sup>®</sup> Wall – PBR 26 gauge	15,000 sq.ft.
St. Louis Catholic School Lake Charles, LA	Roofing – SuperLok <sup>®</sup>	10,715 sq.ft.

## Major Project References (Cont'd)

Grace Bible School Dallas, TX	Roofing – LokSeam®	16,900 sq.ft.
Cade Community Center Cade, LA	Roofing – Craftsman™ HB16.5 Wall – FW 120-2 Soffit – Artisan®	27,000 sq.ft.
McConnell AFB Building #65 Wichita, KS	Roofing – NuRoof®, BattenLok® HS Soffit – Artisan	41,500 sq.ft.
Lucedale Armory Lucedale, MS	Roofing – SuperLok®	6,100 sq.ft.
Guntown Middle School Guntown, MS	Roofing – LokSeam®	10,500 sq.ft.
Magee High School Gym Magee, MS	Roofing – BattenLok®	13,000 sq.ft.
Federal Express Input Canopy Memphis, TN	Roofing – Double-Lok®	77,000 sq.ft.
Penchansky-Bates Residence Brevard, NC	Roofing – Craftsman™ SB12	3,000 sq.ft.
Comfort Inn Tifton, GA	Roofing – NuRoof® w/LokSeam®	20,375 sq.ft.
Edinburg Juvenile Justice Center Edinburg, TX	Roofing – Ultra-Dek® Curved BattenLok®	34,600 sq.ft. 600 sq.ft.
Early Childhood Facilities San Antonio, TX	Roofing – BattenLok® Walls – ShadowRib Artisan® L12	18,100 sq.ft. 1,200 sq.ft. 2,100 sq.ft.
Camp Bullis Visiting Quarters San Antonio, TX	Roofing – SuperLok® Artisan® L12	13,400 sq.ft. 1,900 sq. ft.
Batesville Gymnasium Batesville, TX	Roofing – NuRoof® w/LokSeam® Wall – NuWall® Artisan® L12	14,500 sq.ft. 2,500 sq.ft. 1,700 sq.ft.
Hudson Bend Middle School Austin, TX	Roofing – BattenLok® Double-Lok® Artisan® L12	2,000 sq.ft. 6,800 sq.ft. 1,300 sq.ft.
City of Palmview Multipurpose Center/Gym Palmview, TX	Roofing – BattenLok® Artisan® L8	26,500 sq.ft. 2,000 sq.ft.

## Major Project References (Cont'd)

Barracks Rebuild Fort Hood, TX	Roofing – SuperLok®	53,000 sq.ft.
First United Bank of the Colonies Amarillo, TX	Roofing – LokSeam®	14,000 sq.ft.
Nickell Readiness Center Topeka, KS	Roofing – SuperLok® Craftsman™ SB FW	9,800 sq.ft. 150 sq.ft. 1,900 sq.ft.
Safe Harbor Wine Storage Napa, GA	Roofing – Ultra-Dek®	44,000 sq.ft.
Wine Country Industrial Park Sonoma, CA	Roofing – Ultra-Dek® Galvalume®	220,000 sq.ft.
Ranchero Lane School Merced, CA	Roofing – LokSeam®	65,000 sq.ft.
Madera K-8 Madera, CA	Roofing – LokSeam®	81,000 sq.ft.
Timken Equipment Canton, OH	Roofing – Ultra-Dek®	12,920 sq.ft.
Proctor & Gamble Hangar Cincinnati, OH	Roofing – Double-Lok® Wall – PBR, PBU, 7.2 Panel	81,164 sq.ft.
USARC/OMS/UHS Ft. Mead, MD	Roofing – BattenLok®	167,099 sq.ft.
MacDill AFB Building 79 Tampa, FL	Roofing – SuperLok® Wall – PBR, FW 120	12,833 sq.ft.
Alkermes Line 6 Building Wilmington, OH	Roofing – SuperLok®	5,130 sq.ft.
Dept. of Game & Inland Fish Charles City, VA	Roofing – LokSeam®	23,250 sq.ft.
Howard Presbyterian Church Williamston, NC	Roofing – SuperLok®	8,641 sq.ft.

References and contacts will be supplied upon request.



**CREDIT REFERENCE SHEET**

**NCI Group, Inc.**  
**d/b/a Metal Building Components (MBCI)**

**Headquarters:**

10943 N. Sam Houston Parkway West • Houston, Texas 77064  
P.O. Box 692055 • Houston, Texas 77269-2055  
(281) 897-7788  
[www.ncilp.com](http://www.ncilp.com)

**FEIN:** 76-0398132  
**Dun & Bradstreet No.:** 060713047  
**Type of Business:** Metal Building Fabricator  
**Officers:** Chairman, CEO & President Norman Chambers  
Exec. VP & CFO Frances Hawes  
**Bank Reference:** Mail Credit Inquiry to:  
Bank of America  
Credit Inquiry Services  
Location Code: SC3-250-02-43  
P.O. Box 100289  
Columbia, SC 29202-3289  
(803) 765-4882  
- or -  
Fax credit inquires to: (415) 343-9301 (No Fee / 2-3 Day Service)  
(900) 555-5100 (\$10 Fee / Same Day Service)  
Account No. 3750491827  
**Send All Invoices To:** Accounts Payable Department  
P.O. Box 692055  
Houston, Texas 77269-2055  
(281) 897-7695

**Trade References:**

ISG Sparrows Point, Inc.  
Attn: Eileen Gregor  
5111 N. Point Blvd.  
Sparrows Point, MD 21219  
Fax: (410) 388-7804

SFS Intec Inc.  
Attn: Margie Gilbert  
Spring Street & Van Reed Road  
P.O. Box 6326; Wyomissing, P19610  
(610) 376-5751 Fax: (610) 376-0932

Duferco Steel, Inc.  
Attn: Yolanda Atzingen  
100 Metro Park South  
Laurence Harbor, NJ 08879  
(732) 566-3130 Fax: (732) 242-1033

US Steel Corp.  
Attn: Rhonda Davis  
600 Grant Street, Room 1344  
Pittsburgh, PA 15219  
Fax: (412) 433-4583

ITOCHU International, Inc.  
Attn: Brent Tanabe  
1300 Post Oak Blvd., Suite 900  
Houston, TX 77056  
(713) 843-6531 Fax: (713) 843-6622